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An Employee Owned Company

Company Profile

Wayne Memorial Hospital is a 114-bed not-for-profit hospital located in Honesdale, Pennsylvania. Its patients include residents of Wayne County, Pennsylvania, Pike County, Pennsylvania, and Sullivan County, New York.

The Situation

Wayne Memorial, being a small facility, has limited man power and budgets. Supplying and changing filters was an issue. Not only from the budget side but also storage. They were changing pre filters four (4) times per year and final filters one (1) time per year. They were looking for an alternative (less expensive) filtration supplier.

The Action

General Aire proposed switching to a higher quality filter that would have a significantly longer life. This would free up manpower and cost less in the long run. We also set up a shipping system to which we knew what units needed to be ship in what month, eliminating paperwork and ordering from Wayne's side.

The Results

The Camfil AP-IV pleated pre filter is lasting eight (8) months and the High-Flo ES two (2) years.

The Proof

Due to longer filter life Wayne has saved significant money on filters and has freed up manpower in the hospital. They are very pleased with the results.